

## Achieving Success through Evolving Relationships

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While consulting opportunities with the mining industry are currently at a feverish pitch, industry's cyclical nature will bring change, as it has in past and will again in the future. At Wardrop, we recognize that retaining clients is the key to success and the pathway to our future. It depends less on the volume we produce and more on the quality of service we provide, and the relationships that evolve.



Wardrop employees on site in Turkey

Our mining clients often come to us initially with the most basic of engineering needs, such as due diligence reports on their properties or resource estimates. While these are small contracts, their significance goes well beyond a modest scope. They give us the opportunity to get to know a client and become knowledgeable in their work. At the same time, the client becomes familiar with our work along with the extent to which the vast expertise from which we can draw will help achieve their goals. By pairing the right client with the right engineering expertise, a mining property can be developed in a timely and cost-effective way and go on to provide employment and prosperity.

A perfect example of such an evolving relationship is our valued client, Mediterranean Resources, and its Tac and Corak gold properties in Turkey. In 2005 Wardrop produced two technical reports on those properties. They were an integral part of the process whereby this client obtained a stock exchange listing. Mediterranean Resources was then successful in obtaining funding, which was used in 2006 to carry out an exploration program on its Tac property. The drill program provided sufficient data for a resource estimate, which we also carried out for this company. The resource estimate provided the impetus for additional drilling at Tac and an initial drill program at Corak, both of which are currently advancing. At the same time, Mediterranean Resources commissioned a scoping study of the Tac property with Wardrop. We will also be doing an update of the Tac resource estimate, and the initial resource estimate for Corak. This is a great example of the right client and the right engineering expertise working together to achieve success through a partnership that continues to evolve.